

Consolidated Key Figures 2013

ConocoPhillips Norge

	2013*	2012	2011
INCOME STATEMENT (in MMNOK)			
Total revenues	26,451	31,632	32,622
Operating expenses	10,104	9,908	11,070
Income from operations	16,347	21,724	21,552
Equity in net income of non-cons. Investees	106	125	176
Financial income - net	-83	174	56
Income before taxes	6,370	22,023	21,784
Income taxes	11,246	15,995	16,104
Net income	5,124	6,028	5,680
PRODUCTION			
Net daily production 4)			
Oil (Thousands of barrels)	92	104	115
Natural Gas (Millions of cubic meters)	4.1	4.6	4.7
NGL (Thousands of barrels)	2.7	3.8	5.2
Average crude oil price 4)			
USD/barrels	110.48	113.64	112.86
NOK/barrels	647.41	662.52	629.76
PERSONNEL			
Total employees (average)	2,037	1,931	1,849
Salaries, benefits and pension costs 3)	3,490	3,304	2,709
BALANCE SHEET (in MMNOK)			
Intangible assets	0	0	67
Fixed assets	45,726	38,674	34,503
Financial fixed assets	1,872	1,587	1,830
Current assets	6,622	4,609	7,900
Equity	5,117	5,093	5,040
Long-term provisions	21,032	18,873	17,984
Long-term liabilities	13,797	4,558	4,802
Current liabilities	14,273	16,346	16,474
OTHER KEY FIGURES			
Net cash flow from operating activities	9,393	9,806	10,913
Acquisition of property, plant and equipment	10,523	9,195	6,992
Return on capital employed 1, 2)	36.1	61.2	60.3

* Consolidated numbers not audited

1) Capital employed consists of total capital less non-interest carrying dept.

2) Return of capital employed after tax consists of net income plus after tax interest on dept, as a percentage average capital employed.

3) Payroll, severance costs, social security and pensions costs are shown inclusive of the co-ventures' share.

4) Production and oil prices for ConocoPhillips Skandinavia AS and may not tie to the ConocoPhillips 10-K due to rounding.

