



600 North Dairy Ashford Road
Houston, TX 77079-1175
Media Relations: 281-293-1149
www.conocophillips.com/media

NEWS RELEASE

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ConocoPhillips Announces Winners of 2017 Supplier Recognition Award Program

HOUSTON – ConocoPhillips (NYSE: COP) today announced the winners of its 2017 Supplier Recognition Award program. The ten recipient companies were honored for exhibiting exceptional leadership that celebrates our [SPIRIT Values](#).

Awards were given in two areas: focus on execution and doing business better.

ConocoPhillips' business units around the world generated nominations internally, with winners chosen by a cross-functional committee of senior managers.

"2017 was a transformative year for ConocoPhillips, and our success would not have been possible without the leadership and commitment to excellence demonstrated by our suppliers around the world," said Al Hirshberg, executive vice president, Production, Drilling & Projects. "These 10 companies distinguished themselves as key players in helping us deliver on our operational metrics and achieve one of the best years ever on safety. This program is a way to publicly recognize the important role suppliers play in helping us achieve our goals and deliver differential benefits to our stakeholders."

The 2017 award recipients are:

- Focus on Execution: Babcock Offshore Services Australasia Pty Ltd.
- Focus on Execution: Centerfire Contracting Ltd.
- Focus on Execution: Crossfire, LLC
- Focus on Execution: Nanuq AFC
- Focus on Execution: Petro Star Inc.
- Focus on Execution: Xtreme Engineering Pty Ltd.
- Doing Business Better: Goodnight Midstream, LLC
- Doing Business Better: Hertel UK Ltd.
- Doing Business Better: WGP Group Ltd. and Magseis Operations AS

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About ConocoPhillips

ConocoPhillips is the world's largest independent E&P company based on production and proved reserves. Headquartered in Houston, Texas, ConocoPhillips had operations and activities in 17 countries, \$73 billion of total assets, and approximately 11,400 employees as of Dec. 31, 2017. Production excluding Libya averaged 1,356 MBOED in 2017, and proved reserves were 5.0 billion BOE as of Dec. 31, 2017. For more information, go to www.conocophillips.com.

Contacts

Christina Kuhl (media)
281-293-4028
christina.kuhl@conocophillips.com

Editor's Notes:

- **Babcock Offshore Services Australasia Pty Ltd.** demonstrated leadership and a commitment to excellence during the complex transition of both helicopter provider and airframe in support of ConocoPhillips' Australia – West business unit. A smooth transition was particularly important, as this was the first time the H175 would be used in the southern hemisphere. In addition to meeting delivery dates and training pilots and mechanics on the new aircraft, Babcock collaborated with ConocoPhillips to build a new helicopter base in Dili, Timor Leste in only nine months.
- **Centerfire Contracting Ltd.**'s work with Surmont Technical Services and ConocoPhillips Canada Supply Chain on the Surmont Regional Contracting Strategy initiative led to a substantial reduction in cost, improved equipment and manpower utilization, and greatly improved back office transactional efficiencies and cost allocation. Centerfire's collaborative approach led to innovative solutions regarding equipment mobilization/demobilization and allowed the company to demonstrate its ability to deploy multi-skilled labor across Surmont while continuing to execute work in a safe and efficient manner. Centerfire Contracting Ltd. is owned and operated by a member of the Fort McMurray #468 First Nation.
- In 2017, **Crossfire, LLC** efficiently and safely completed 37 construction projects in ConocoPhillips' Rockies business unit (RBU), allowing RBU to exceed development production goals. Crossfire's focus on planning and flawless execution resulted in the successful ramp up of the Niobrara Development Program and impressive performance improvements in the Bakken Development Program. In addition to exceptional execution performance, Crossfire's unwavering commitment to safety has resulted in a stellar safety performance, achieving over 2.5 years of incident-free construction work.
- **Nanuq AFC**, a subsidiary of Kuukpik, an Alaska Native Village Corporation, was instrumental in locating and routing a new ice road between a gravel mine and the Greater Mooses Tooth 1 (GMT-1) drill site pad. The streamlined ice road process, combined with other factors, resulted in Nanuq completing the gravel haul 15 days earlier than originally planned. Nanuq also recognized an opportunity to pre-assemble bridge superstructure components offsite, which eliminated hundreds of man-hours working at height and resulted in considerable cost savings.
- **Petro Star Inc.**, a subsidiary of Arctic Slope Regional Corporation, smoothly transitioned into their new role as ConocoPhillips' sole supplier of ultra-low-sulfur diesel (ULSD) needed for operations on the North Slope. Their strategy and risk management in fuel transportation have led to safe and cost-effective delivery of ULSD, and no supply disruptions were experienced as a result of the transition. In addition, changes Petro Star made to its order process have yielded considerable efficiency improvements.
- **Xtreme Engineering Pty Ltd.** played a critical role in ensuring successful improvements were made to Australia Pacific LNG's Train 1 and Train 2 waste heat recovery units. A small, local, Gladstone-based supplier, Xtreme delivered immediate repairs during outages, helped avoid rework by identifying potential design errors prior to fabrication, supplied highly skilled welders to site, and adapted its fabrication program to meet ConocoPhillips Australia – East requirements. It also added value through the training and maintenance of a highly efficient local workforce.
- **Goodnight Midstream, LLC** (GM) played a positive role in helping the Bakken asset team achieve a fit-for-purpose solution for the produced water gathering and disposal system requirements for the Galaxy area. This significantly lowered cost over the life of contract and reduced trucking dependency and its associated risks, which mitigated production losses. When ConocoPhillips experienced an issue with one of its wells, GM immediately shut down the related salt water disposal site, then modified their facility at their own cost for trucks to haul water off, thus maintaining production in the fields and saving the wells.
- Since receiving the incentivized integrated maintenance services contract for Teesside in September 2015, **Hertel UK Ltd.** has demonstrated exemplary HSE performance, delivered innovation through "better tools, better methods," and provided industry-leading contractor performance for the provision of scaffolding, insulating and painting services. Hertel challenged the traditional method of access on the site and provided alternatives (including mobile elevated working platforms and rope access) that significantly reduced the risks to the workforce and reduced cost.

- Instead of procuring a traditional turnkey package from a seismic acquisition contractor, **WGP Group Ltd.** and **Magseis Operations AS** collaborated to implement a “One Team” approach to conduct the 2017 Eldfisk seismic campaign. This completely new business model yielded innovative planning, quick troubleshooting and excellent communication with internal and external stakeholders. The campaign was safely executed, provided high-quality 4D seismic data for reservoir monitoring, and was completed for a significantly lower cost than previous Eldfisk campaigns.