



To: ConocoPhillips Suppliers

Your date

Your reference

Our date

1 Oct 2018

Our reference

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EPIM JQS is ConocoPhillips' selected pre-qualification system for its Norway operations

Dear Sirs,

ConocoPhillips has developed, in cooperation with other operators on the Norwegian Continental Shelf (NCS), Norsk Industri, and EPIM (host of many operator-shared software and system solutions), a new Joint Qualification System (JQS) for pre-qualification of suppliers to perform work on the Norwegian continental shelf (NCS). This new pre-qualification solution is now the operator-preferred solution for their activities on the NCS.

EPIM JQS has modern and user-friendly interfaces and functionalities that will connect buyers and sellers of products and services related to the NCS.

ConocoPhillips has selected EPIM JQS as our system to search for pre-qualified suppliers and requests you to register in the new solution. From 1 January 2019, ConocoPhillips will use only EPIM JQS in our search for relevant suppliers for products and services related to our operations on the NCS. ConocoPhillips therefore requires suppliers to register in EPIM JQS in order to be included on any bidders lists and to become or continue as a supplier to us in Norway.

EPIM will facilitate "onboarding" of operators, major contractors, and suppliers (all tiers) to the new EPIM JQS. Further information on EPIM JQS is available at www.epimjqs.no, which also provides access to register your company in the new EPIM JQS solution.

Further information on EPIM is available at LinkedIn (<https://www.linkedin.com/company/epim-e&p-information-management-association/>).

Yours sincerely
on behalf of ConocoPhillips Skandinavia AS,

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